

Mosaic Clubs and Resorts

"The features in Anchor make our accounting team more cost- and time-efficient."
Amy Willy, CFO, Mosaic Clubs and Resorts

Business Challenges

Unreliable and inefficient methods for sharing invoices and receipts across nearly 20 clubs

Employees that should have varying levels of access to shared folders and sensitive documents

Consumer-grade file sync product that charges extra fees for 41 guest users

Results

Business-grade file sync solution that makes sharing financial documents easy and secure

File sync solution that lets administrators define the appropriate level of access for each employee

Unlimited guest accounts, no extra cost

Mosaic Clubs and Resorts manages country clubs in Georgia, North Carolina, South Carolina, Texas, and Massachusetts. Today, Mosaic uses eFolder Anchor to manage the sharing of invoices, receipts, and marketing materials between the corporate office and each club across the United States.

Amy Willy, CFO of Mosaic Clubs and Resorts, is no stranger to efficiency – in time and budget.



Amy Willy, CFO of Mosaic Clubs and Resorts

“Mosaic oversees 1,200 company associates and our accounting department collaborates on reports for nearly 20 clubs across the country,” explains Willy. “It goes without saying that we need technology that is efficient: it has to be scalable and easy to use.”

For some time, the accounting department depended on email to share invoices and receipts with each of its clubs, but realized that email was impeding productivity.

“Email is one-way traffic and the loop never seems to get closed. Some emails wouldn’t come through, others would get overlooked – it was a hassle to manage,” says Willy.

To help offices and departments collaborate, Mosaic adopted a consumer-grade cloud file sync product, which would let users upload documents. Unfortunately, this stop-gap presented other problems:

“Employees had too much access; headquarters didn’t want every employee to have access to all shared documents, especially financial documents,” explains Willy.

To limit access, Mosaic had to provision guest accounts for 41 employees, with each guest account costing \$75 — a considerable investment.

“We realized that we were incurring this significant cost because the product lacked a key feature,” says Willy. “Of course it didn’t make sense, but cloud file sync is something that our remote offices needed.”

In early 2014, Atlanta-based Unified Systems Management, Mosaic’s IT service provider, introduced the company to eFolder Anchor, a business-grade file sync solution, designed to enhance employee productivity and collaboration.

Unified System Management wasted no time replacing Mosaic’s previous file sync product with eFolder Anchor. The cost savings of the switch were realized immediately, as Anchor allows users to provision an unlimited number of guest accounts to their representatives at no extra charge.

“From a cost perspective there was no question. From a feature perspective there was no questions,” says Willy. “Anchor was a no-brainer.”

Besides cost savings, Anchor resolved the concern for limiting access. Mosaic gives certain employees guest account access so that they can upload receipts and invoices to a specified folder, but not access other folders or documents. These guest uploads help the accounting department maintain a repository for each month’s documents.



Mosaic Clubs and Resorts uses eFolder Anchor to manage accounting and operations at nearly 20 golf clubs across the United States.

At headquarters, Mosaic maintains 20 regular user accounts. Employees use Anchor to share marketing materials, draft financial reports, and organize shared folders to set up repositories of old budget reports. Mosaic has also realized an unexpected benefit of Anchor in its easy-to-use backup and restore feature. On several occasions, and in just a few clicks, the company has been able to restore financial reports that were accidentally deleted.

Since implementing eFolder Anchor in 2014, Mosaic’s cloud usage has grown to nearly 400 GB. The company estimates that it has saved thousands of dollars per year on guest accounts.

“We’ve done business with Unified Systems Management for a long time, so we knew we could trust them to deliver a good file sync solution,” Willy says. “The features in Anchor make our accounting team more cost- and time-efficient.”



Corporate Headquarters

2340 Perimeter Park Drive, Suite 100, Atlanta, GA 30341 ■ 800-352-0248 ■ 678-888-0700
www.efolder.net ■ info@efolder.net